

Special Rules For Selling Software On Ebay

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Resale Rights

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Computer software is one of the biggest sellers on eBay - after all, everyone using eBay has a computer, don't they? There can be problems, however, if you try to sell certain kinds of software that eBay doesn't allow. Used software is a minefield, and you could end up buying something dodgy to resell without even realising it.

Here are the various kinds of software that you're not allowed to sell on eBay, and how to spot them. You should always try installing used software before you sell it, as this might give you a few clues.

Pirate Software.

This one is reasonably obvious, but pirate software can be hard to spot. The biggest things to look out for are auctions that don't have pictures or only have pictures from catalogues, unrealistically low prices, and come with no manuals or documentation. Microsoft software comes with a "Certificate of Authenticity", which you should check. Software that is on recordable media such as CD-RWs is usually pirated.

If you see software that offered for download only, it is often pirated - but not always. Some small software developers allow download licenses for their software to be resold on sites like eBay. Type the name of the software into a search engine, and go to the manufacturer's site to check. Remember that software you download is very unlikely to come with resale rights, though.

Beta Software.

Beta software is pre-release software, issued by companies for testing purposes. Companies generally do not give permission for their beta software to be sold or redistributed, as it won't be as good as the final product. Do not buy anything that says it is "beta", and return anything you receive that says "beta" or "not for resale or distribution" anywhere on the CD or during the install.

Academic Software.

Some companies sell special "educational editions" or "student licenses" for their software, which are designed to make it affordable to students and teachers. You can only sell this software if you are a licensed educational reseller for the company, and your buyers are educational users. Academic software will usually say somewhere on its CD or in its installation what it is.

OEM Software.

OEM stands for "Original Equipment Manufacturer" - this is software that is only supposed to be distributed with a new computer, as it came pre-installed on the computer. The licences for this software usually stop you from selling it without also selling any hardware. Look out for the message "for sale with a new computer only", or similar. Note, though, that it's usually fine to bundle any OEM software you come across with computers that you sell on eBay.

If you sell any kind of software that isn't allowed, then eBay might shut down your auction, or your sellers might realise what they've bought and leave you bad feedback. It's not really worth the risk.

Now that weâ€™ve got that out of the way, how about we try to get you a few more customers for the items you have that arenâ€™t against the rules. In the next email, weâ€™ll take a look at the real power of eBay store newsletters.