

Four Good Reasons to Use Viral E-books

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Created On: 05 Oct 2009 01:00 AM

It is a well known and widely accepted fact, that E-books...FREE E-books...are one of the best weapons in a viral marketing campaign arsenal. Here are four good reasons why this is true today and will continue to be true for the foreseeable future:

1. E-books are cheap to produce and don't take long to set up. If you have articles that you have already written about the subject you are promoting, you can simply combine these articles into an E-book. If, on the other hand, writing isn't your forte, you can use rebrandable E-books that have been produced by others. Just use your favorite search engine and do a web search for "rebrandable E-books". You will get a lot of hits and have many to choose from. One way to distribute these E-books to visitors to your website is to give them as a free gift for subscribing to your newsletter. If your E-book contains material that people will want to share with their friends and family, they will pass it along to them... they will pass it along to others...and you will make money.
2. E-books are capable of reaching a large audience. The only limiting factor is the enthusiasm or the participants. Therefore, it is absolutely vital that your E-book contain something that people will want to share like timely information or humor. Remember that people like to know something that the rest of the world needs to know. They will pass along something that makes them look like they are in-the-know.
3. E-books are a way to sell other products other than the one you originally targeted. For example; if you are selling garden products, your customers could also be interesting in E-books about lawns, trees landscaping, etc.
4. E-books are effective in building your reputation. It is an implied recommendation if you give a quality E-book and users willing pass on to others.